

SARAH ALLY, CPA

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QUALIFICATIONS PROFILE

COMMITMENT | FINANCIAL LEADERSHIP | INTEGRITY

A proven visionary and strategic leader that translates financial strategies into maximum profits commensurate with corporate missions. Skilled in enhancing profitability, streamlining financial processes, developing strategic initiatives, and introducing process improvements. Dedicated to maintaining a reputation built on quality, financial expertise, business acumen, and uncompromising ethics. Specialized expertise in understanding corporate culture, navigating organizational dynamics, and translating corporate strategies into tangible operating results.

CORE COMPETENCIES

- Financial Stewardship
 - Financial Reporting
 - GAAP Compliance
 - Cost Containment
 - Accounting
 - Process Improvement
 - Cash Flow Management
 - Project Management
 - Executive Leadership
 - Strategic Planning
 - General Ledger
 - Budgeting & Forecasting
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PROFESSIONAL EXPERIENCE

ABC GROUP, INC., Castle Rock, CO (2008 - Present)

Controller

Provided leadership and direction to the infrastructure of a commercial door/large hotel remodel construction corporation with annual revenue of \$4.5 million. Led controllership, financial management, accounting, budgeting, and financial reporting. Prepared federal and state tax returns for sales and use tax as well as payroll tax. Supported human resources, talent acquisition, and employee relations initiatives.

Key Achievements:

- Researched and resolved a sales tax issue, which saved the company \$20,000 by communicating and negotiating with the IRS.
- Boosted gross profit by 10% by creating weekly reports that calculated each project's gross profit, which aided in business decision-making.
- Achieved savings of \$15,000 by analyzing and restructuring insurance companies.
- Introduced new policies and procedures for all independent contractors, which reduced liability risk.

CAR FLEET, INC., Colorado Springs, CO (2001 - 2008)

Accounting Manager (2006 - 2008)

Maintained responsibility for accounting and finance duties within a company with \$12.9 billion in annual revenue. Submitted over 2,000 sales tax returns to the State of Colorado and various cities/counties with average tax liability of \$850,000 per month. Facilitated branch audits and mitigated risk exposure. Executed accounts receivable and accounts payable. Supervised and mentored 9 employees in daily job tasks. Completed and filed personal property tax returns for 120 offices.

Key Achievements:

- Determined a \$75,000 tax credit due to an error in FY2007.
- Identified cost control opportunities and recommended strategies to drive process improvements, which saved over \$50,000.
- Streamlined the sales tax reconciliation and payment process by 2 days.
- Developed accurate and reliable financial reports that detailed the financial position of the company.
- Spearheaded the implementation of cost control systems to achieve corporate objectives.
- Recipient of the Enterprise Business Management Exceptional Achievement Award in 2008.

Accounting Supervisor (2004 - 2006)

Managed the Car Sales Division's entire monthly statement process for a division with \$4 million in annual revenue. Participated in budgeting, forecasting, and financial analysis. Managed bank reconciliations, branch audits, commissions, accounts receivable, and accounts payable.

Key Achievements:

- Achieved savings of \$70,000 by analyzing monthly financial reports to determine overspending.
- Led efforts to improve bad debt from \$22,500 to \$5,400 by communicating with the Area Car Sales Managers as well as designing a weekly bad debt and accounts receivable report.
- Pioneered the implementation of key changes that improved car sale title/paperwork process from 90 days to 30 days.
- Recipient of the Enterprise Business Management Exceptional Achievement Award in 2006.

Senior Staff Accountant (2003 - 2004)

Managed general ledger activity, financial reporting, accounts receivable, and accounts payable for a division with \$20 million in annual revenue. Facilitated audits for 33 branches annually. Served as the lead contact on credit card charge backs and NSF checks. Trained and mentored 60 Branch Managers and Assistant Managers in accounts receivable, daily job requirements, and cost control.

Key Achievements:

- Saved the division \$221,000 per year by renegotiating prices and service dates for office maintenance.
- Achieved \$10,000 in monthly savings by creating and sending a Weekly Fuel Report to Area and Branch Managers, which compared collections and expenses.

Additional tenure within the company includes Staff Accountant (2002 - 2003); Management Assistance, Colorado Springs, CO (2001 - 2002)

EDUCATION & CREDENTIALS**Bachelor of Science in Accounting**

MOORHEAD STATE UNIVERSITY, Moorhead, MN

Bachelor of Science in Business Administration

MAYVILLE STATE UNIVERSITY, Mayville, ND

Credentials: Certified Public Accountant - State of Colorado

TECHNICAL SKILLS

PeopleSoft Financials and HR/Payroll, QuickBooks Pro, Quantum, Microsoft Office (Word, Excel, PowerPoint, Access)